



# AutoProtect Group Dealer Recommended Supplier for Cosmetic Repair and Warranty

## Thank You

On behalf of the entire AutoProtect Group team, a massive thank you to the retail community for recognising AutoProtect Group as the 2026 Dealer Recommended Supplier for Minor Damage/ Cosmetic Repair, and, in addition, as the Dealer Recommended Warranty for warranty.

This recognition is a reflection of not just what we do, our products, but most especially about how we do it.



## AutoProtect on Trustpilot from 22,356 Authenticated Reviews

Knowing that we create happy customers is why so many dealers have been with us for many years and why more dealers continue to join us. Here is word-for-word how Trustpilot summarises the claims experienced by 22,356 authenticated customers;

*"Reviewers overwhelmingly had a great experience with this company. Customers consistently praise the service provided, highlighting its efficiency and the helpfulness of the staff. Consumers appreciate the clear explanations of policies and the availability of tailored options, with no pressure to purchase unnecessary add-ons. The app is also well-received for its ease of use in managing claims and accessing services."*

## Is it Time to Review Your Value-Added Product Options?

As with all parts of vehicle retailing, the F&I landscape is evolving. Regulation, technology and an ever better informed customer are key factors in the changes we all see.

If you are assessing your value-added product options, we would welcome the opportunity to explain AutoProtect's distinctive approach, which has led to our being awarded the Dealer Recommended Supplier designation for both Minor Damage/ Cosmetic Repair and Warranty.

Contact us via [ourpartners@autoprotect.net](mailto:ourpartners@autoprotect.net).

My best wishes for the year ahead,  
**Mike Edwards, Chief Revenue Officer**

## Value-Added Products in 2026 – AutoProtect Innovations

Regulation will continue to shape the F&I landscape, and in the year ahead, the FCA's published focus is on embedding its Consumer Duty across the financial sector, with an emphasis on; "strengthening consumer outcomes through sustained improvement. Key areas include reviewing products and services, outcomes monitoring, and customer journeys."

With this in mind, the developments that AutoProtect is rolling out are designed to help dealers play their role in delivering good customer outcomes at every stage of their value-added product journey, whether the product is regulated or unregulated.



## Simplifying Things – A New Level of Customer Experience

The acid test of AutoProtect's value-added products for a customer is when a claim is made – AutoProtect has simplified everything.

- All terms and conditions are transparent and written in plain English.
- Claiming and tracking claims will soon be even easier with an all-new online customer platform enabling customers to:
  - o Make and track claims end-to-end
  - o Enjoy complete control of policy administration
  - o Track service requests with AutoProtect's customer service teams

The customer's claim journey is an intuitive, seamless and easy experience.

## A New Level of Dealer Experience

Next up, AutoProtect has taken the same simplification principles into its all-new 'plug and play' dealer-facing platform launching this year, providing;

- Easy access to product and pricing information
- Comprehensive management information including:
  - o A new performance dashboard enables dealers to monitor activity in detail, informing training needs that AutoProtect's field-based experts can deliver in the showroom
  - o Dealer safeguarding with regulatory compliance tools

In short, the new platform helps dealers operate compliantly, optimise performance, and provide evidence of good customer experiences.

## DealTrak – the Next Chapter

AutoProtect Group's DealTrak platform, which connects dealers, brokers and lenders in a single, efficient and compliant platform,



## Not all Value-Added Products are the Same

It can be all too easy to see all value-added products as being the same, but they aren't.

The two Dealer Recommendations awarded to AutoProtect demonstrate a commitment to enhancing the value of these products to dealers and their customers. A notable example is AutoProtect's SMART product portfolio, which delivers a best-in-class repair experience for customers.

Every repair is carried out at a customer's home or workplace by AutoProtect's nationwide mobile repair network, Shine! which has held the BSI Vehicle Damage Repair Kitemark since 2012.

It is a unique feature that provides valuable reassurance to every customer offered an AutoProtect SMART policy.

Be part of where we're going and join a values-led approach to aftersales. You'll realise the benefits that come with it sooner than you'd expect.

## DigitalPlus – Post-Sale Value Added Products

For volume dealers looking for a post-sale remarketing service, AutoProtect's Digital Plus service continues to grow.

- Using DigitalPlus, an AM 100 client achieved a 25% sales conversion on products sold post-vehicle sale, providing a substantial and reliable revenue stream.

And the key to that success? A highly trained team that has the extra time to introduce products that meet customer needs. Another way in which AutoProtect's partnership approach is lightening the load on dealer showrooms.



For more information, visit [www.autoprotect.co.uk](http://www.autoprotect.co.uk)