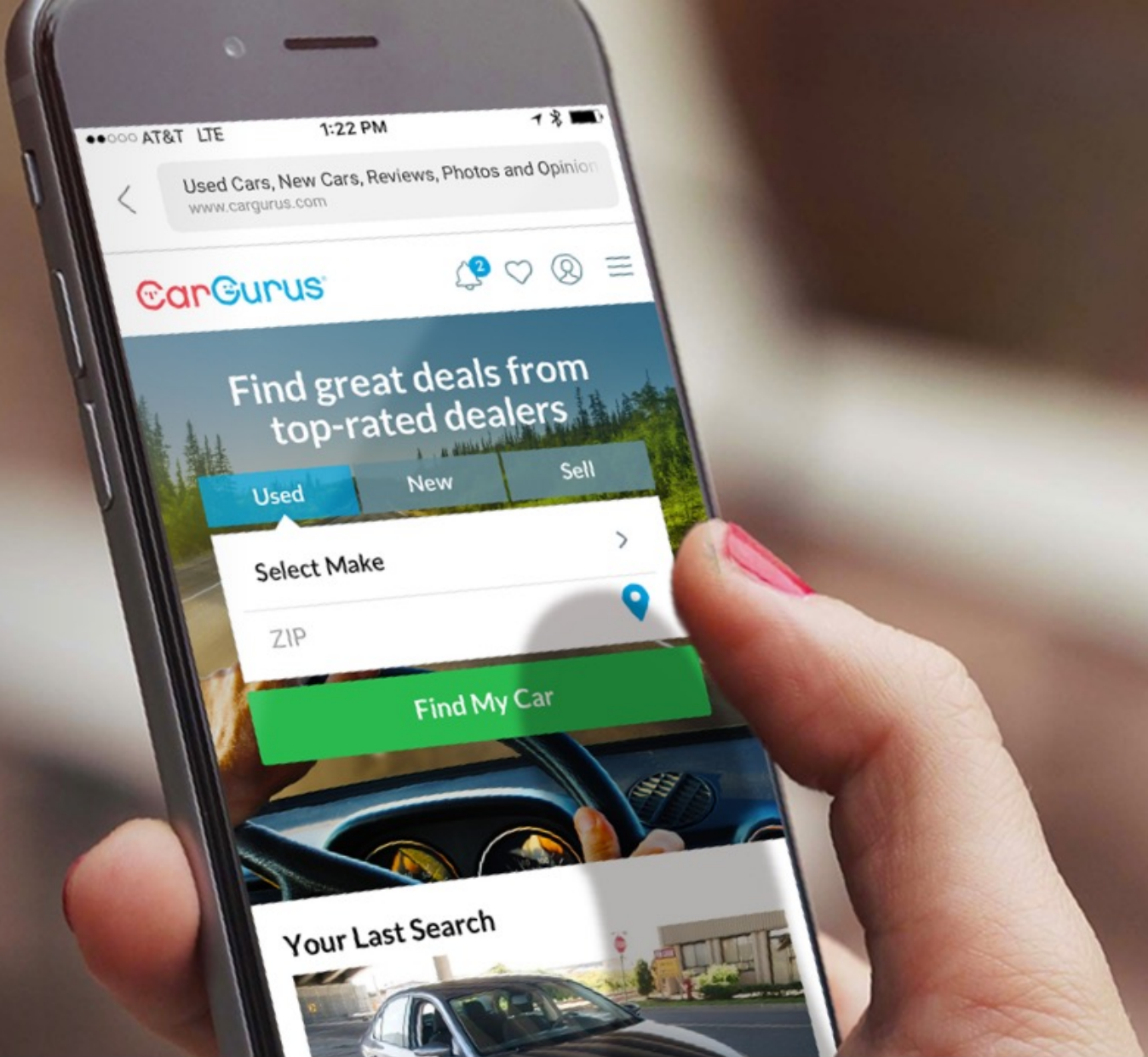


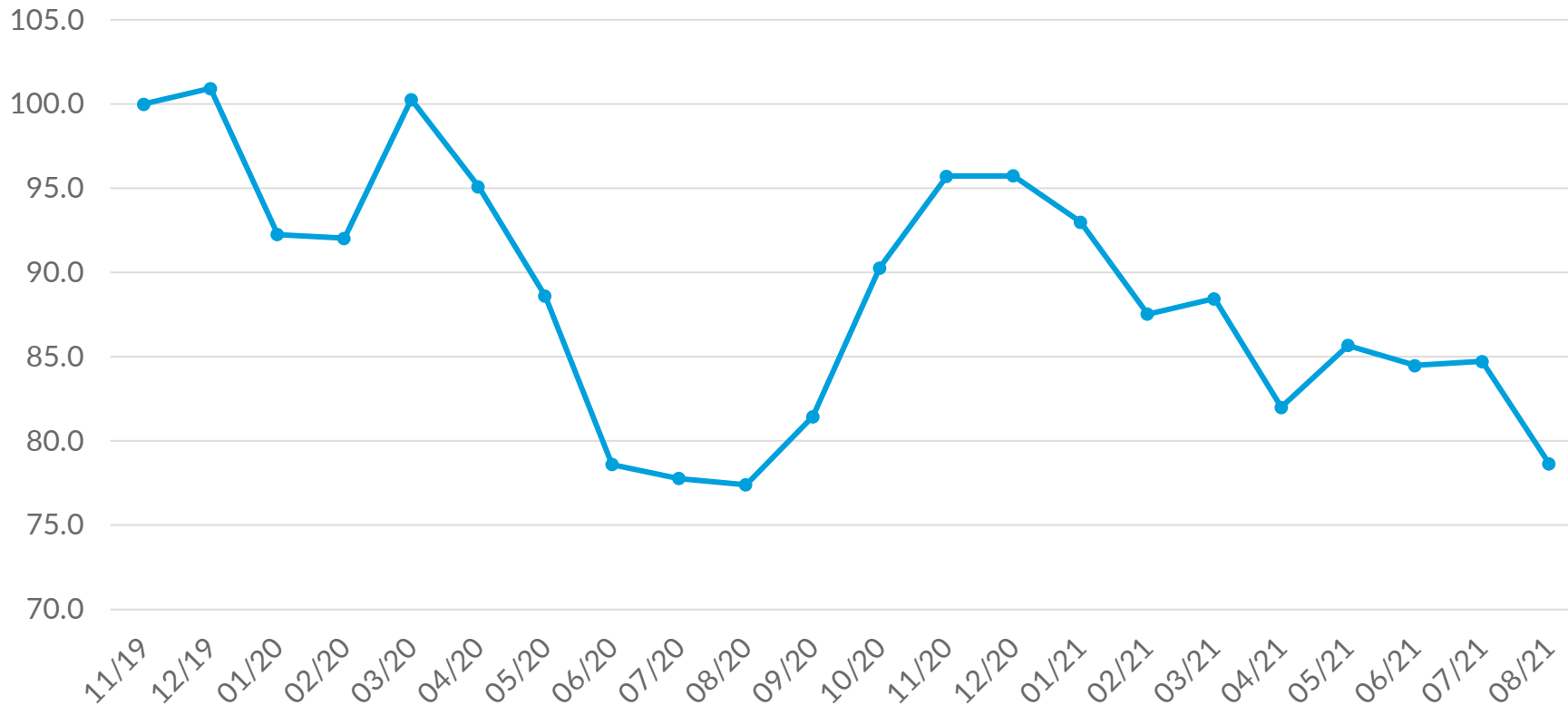
# CarGurus UK Vehicle Availability Index & Insights August 2021



# Inventory decline accelerated in August

With new vehicle production at historic lows, we witnessed a trickle-down impact on used inventory

UK: CarGurus Used Vehicle Availability Index\*  
November 2019 to August 2021



- Used inventory **decreased by 7.2%** from July.
- Year-over-year inventory is still positive, however it's **up just 1.6%** now.

Source: CarGurus

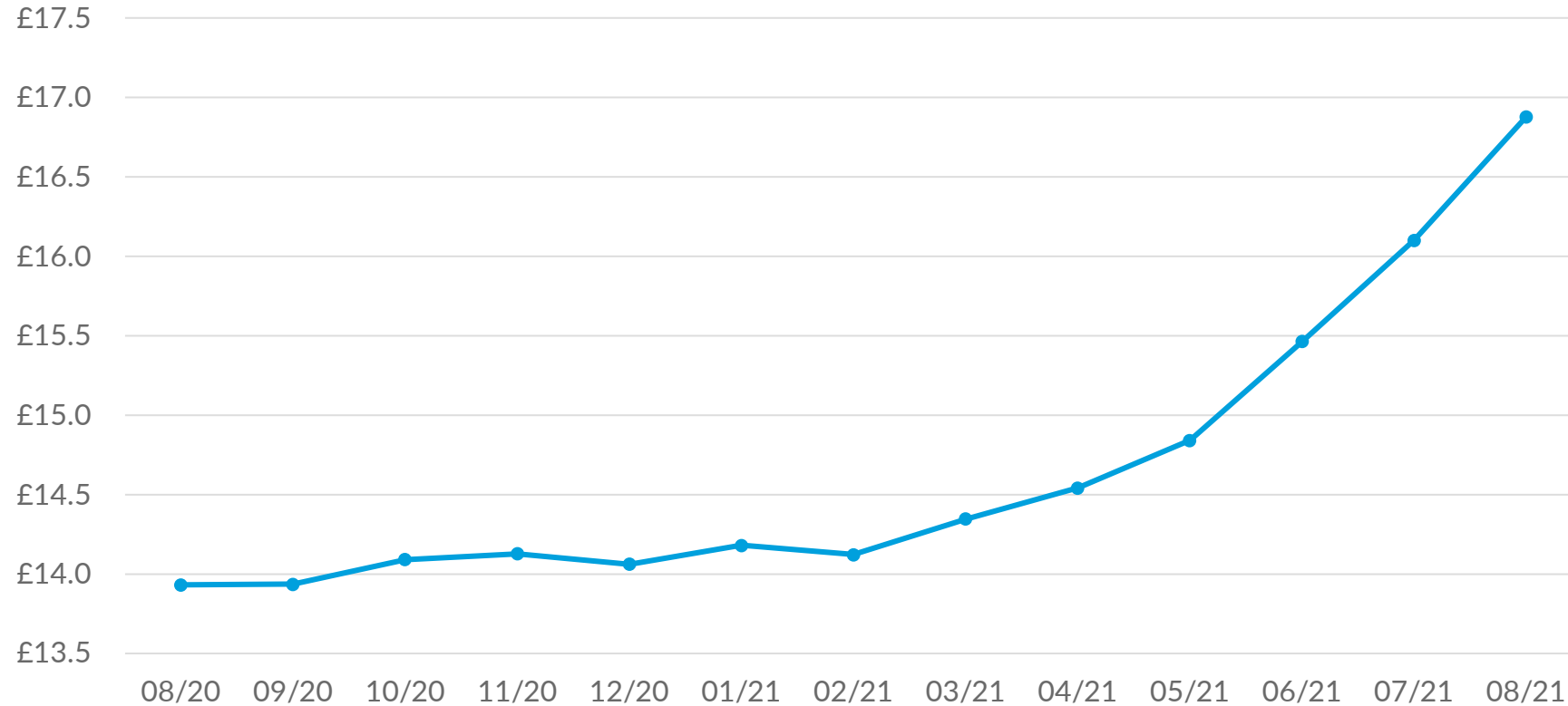
\* Month end dealer inventory/dealer indexed to November 2019

# Tightening inventory driving up prices

As vehicle availability reduces, we're seeing a significant increase in the average listing price

UK: Average used vehicle listing price

August 2020 to August 2021 (month end inventory, thousands £)



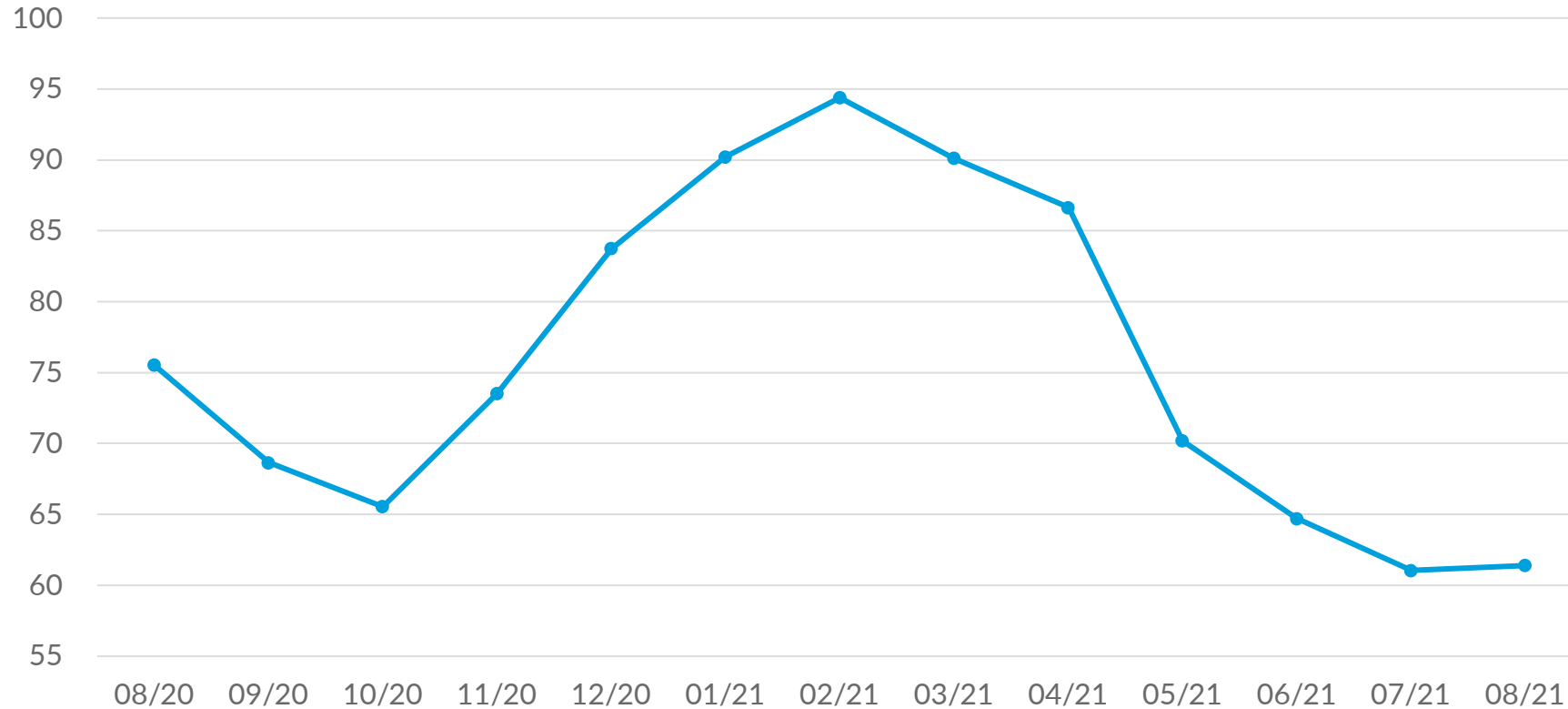
- The average used vehicle listing price jumped by 4.8% from July and is up 21.2% YoY.

Source: CarGurus

# Vehicles are getting purchased faster

As the number of vehicles available dwindles, the vehicles that are available are staying on lots for a shorter time

UK: Used average days on market  
August 2020 to August 2021



- Days-on-market held steady in August with a slight **increase of 0.6%** from July.
- However, days on market decreased significantly year-over-year by **18.7%**.

Source: CarGurus