

THE AM100

Rank	Group	Turnover (£000s) 2015	Turnover (£000s) 2014	YOY change %
1	Pendragon	4,453,900	4,000,400	11.3%
2	Sytner	4,234,417	3,665,451	15.5%
3	Lookers	3,649,100	3,042,900	19.9%
4	Arnold Clark Automobiles	3,353,319	3,265,412	2.7%
5	Inchcape Retail	2,662,400	2,421,400	10.0%
6	Vertu Motors	2,423,279	2,074,912	16.8%
7	Jardine Motors Group	1,669,397	1,528,657	9.2%
8	TrustFord	1,628,682	1,441,278	13.0%
9	Marshall Motor Group	1,232,761	1,085,883	13.5%
10	JCT600	1,144,890	1,025,429	11.6%
11	Listers Group	1,086,399	958,360	13.4%
12	Mercedes-Benz Retail Group	958,968	1,734,104	-44.7%
13	Lei Shing Hong	958,967	N/A	NEW
14	Greenhous Group	888,502	774,811	14.7%
15	Group 1 Automotive	870,673	609,849	42.8%
16	Robins & Day	826,209	795,358	3.9%
17	John Clark Motor Group	667,198	604,114	10.4%
18	Park's Motor Group	650,000 (est)	448,014	45.1%
19	Perrys Group	625,730	530,949	17.9%
20	Harwoods Group	553,247	474,626	16.6%
21	Renault Retail Group	551,921	457,689	20.6%
22	Stoneacre Motor Group	550,000 (est)	449,602	22.3%
23	Cambria Automobiles	523,812	450,148	16.4%
24	Helston Garages Group	517,784	471,435	9.8%
25	Eastern Western Motor Group	508,385	463,662	9.6%
26	Pentagon Group	489,149	440,391	11.1%
27	RRG Group	477,556	449,719	6.2%
28	Swansway Garages	472,603	436,106	8.4%
29	Peter Vardy	437,273	393,463	11.1%
30	Rybrook Holdings	432,403	438,011	-1.3%
31	Williams Motor Company	426,640	362,570	17.7%
32	Glyn Hopkin	419,436	351,444	19.3%
33	Aprite	406,172	329,952	23.1%
34	Dick Lovett Group	401,613	357,479	12.3%
35	Motorline	390,546	333,729	17.0%
36	Lloyd Motors	380,439	323,266	17.7%
37	Vindis Group	365,953	351,697	4.1%
38	Sinclair Group	365,641	325,935	12.2%
39	HR Owen	355,618	451,955	-21.3%
40	Halliwell Jones Group	354,061	317,000	11.7%
41	Hendy Group	349,878	302,743	15.6%
42	Robinsons Motor Group	341,469	304,132	12.3%
43	Allen Ford	314,000	290,568	8.1%
44	Mon Motors	304,935	294,617	3.5%
45	TG Holdcroft	293,814	206,118	42.5%
46	BMW Retail (Park Lane)	292,778	267,288	9.5%
47	Johnsons Cars	287,749	270,270	6.5%
48	Sandcliffe Motor Group	285,038	250,871	13.6%
49	Westover Group	278,791	249,385	11.8%
50	Hartwell	271,383	261,128	3.9%

AM100: A YEAR OF ACQUISITIONS AMONG UNCERTAINTIES

Rank	Group	Turnover (£000s) 2015	Turnover (£000s) 2014	YOY change %
51	Porsche Retail Group	270,262	223,606	20.9%
52	TC Harrison Group	251,512	239,502	5.0%
53	CWC (UK Holdings)	248,065	201,769	22.9%
54	Donnelly Bros Garages (Dungannon)	246,709	243,158	1.5%
55	Beadles Group	240,117	209,570	14.6%
56	Peoples	236,739	204,998	15.5%
57	Caffyns	232,492	210,314	10.5%
58	Vospers	232,302	250,937	-7.4%
59	Drive Motor Retail	231,086	237,219	-2.6%
60	CEM Day	229,975	223,081	3.1%
61	Jemca Car Group	226,945	214,581	5.8%
62	Currie Motors	225,980	196,214	15.2%
63	Eden Motor Group	221,222	194,652	13.7%
64	VT Holdings	220,000 (est)	N/A	NEW
65	Snows Motor Group	219,083	194,796	12.5%
66	Vantage Motor Group	209,253	173,948	20.3%
67	Hatfields	208,480	177,792	17.3%
68	Toomeys	201,382	179,704	12.1%
69	Stephen James Group	198,793	214,775	-7.4%
70	Specialist Car Group	196,946	169,619	16.1%
71	Sandown Motors	194,417	187,907	3.5%
72	S Jennings Group	186,857	172,398	8.4%
73	Yeomans	182,094	172,431	5.6%
74	William Morgan Group	179,700	148,978	20.6%
75	Barretts of Canterbury	178,051	155,532	14.5%
76	Vines Group	170,168	158,940	7.1%
77	Citygate Group	165,980	157,211	5.6%
78	Thompson Motor Company (Audi North West)	165,135	152,163	8.5%
79	Brindley Garages Group	160,605	158,356	1.4%
80	Marriott Motor Group	160,000 (est)	156,006	2.6%
81	John Grose Group	156,410	149,761	4.4%
82	SG Petch	155,428	131,581	18.1%
83	Bowker Motor Group	150,187	130,831	14.8%
84	Parkway Derby	149,761	135,054	10.9%
85	Thurlow Nunn (Holdings)	149,551	101,688	47.1%
86	Blade Motor Group	148,138	136,552	8.5%
87	Heritage Automotive	147,296	153,606	-4.1%
88	Essex Auto Group	145,782	135,315	7.7%
89	Bestodeck	144,104	143,697	0.3%
90	Steven Eagell	144,023	119,546	20.5%
91	Foray Motor Group	138,573	120,568	14.9%
92	Hughes of Beaconsfield	136,137	127,910	6.4%
93	Cotswold Motor Group	135,352	125,903	7.5%
94	Phoenix Car Company	134,530	136,040	-1.1%
95	Fish Brothers	133,064	116,187	14.5%
96	Marsh Wall	132,190	130,914	1.0%
97	Sandal Motors (Bayern)	131,919	113,575	16.2%
98	Platinum and Wellsway	130,000 (est)	126,856	2.5%
99	Chorley Group	124,991	112,471	11.1%
100	Harratts Group	124,323	117,099	6.2%

Source: www.am-online.com/ami

THE AM101-200

Rank	Group	Turnover (£000s) 2016	Turnover (£000s) 2015	YOY change %
101	Drift Bridge Group	124,278	119,210	4.3%
102	Sturgess Motor Group	122,361	106,819	14.5%
103	Ocean Group	115,649	105,273	9.9%
104	CMS Motor Group	115,291	122,615	-6.0%
105	WJ King Garages	115,000 (est)	110,425	4.1%
106	L&L Automotive	112,889	108,628	3.9%
107	Howards Group	111,236	106,454	4.5%
108	Central Garage Uppingham	110,000 (est)	105,205	4.6%
109	Poole and Yeovil Audi	108,927	91,637	18.9%
110	Gates Group	105,937	95,108	11.4%
111	Richmond Motor Group	105,000 (est)	99,096	6.0%
112	Go Motor Retailing	103,986	92,351	12.6%
113	JCB Group	102,880	97,008	6.1%
114	Arbury	101,918	91,142	11.8%
115	Mill Garages	101,907	97,775	4.2%
116	Endeavour Automotive Group	101,668	-	-
117	Wilson's (Epsom)	100,423	91,277	10.0%
118	Ancaster Group	98,779	83,844	17.8%
119	Burrows Motor Company	95,222	85,782	11.0%
120	Hildenborough Group	94,201	95,104	-0.9%
121	Furrows Group	94,075	96,603	-2.6%
122	Martins Group	90,405	97,994	-7.7%
123	Underwoods Garage (Tiptree)	89,368	90,869	-1.7%
124	Cameron Motor Group	89,341	82,510	8.3%
125	Tanner Automotive	87,941	86,765	1.4%
126	WR Davies Motor Group	87,200	93,290	-6.5%
127	Partridge of Hampshire	86,036	67,576	27.3%
128	Desira Group	85,988	77,856	10.4%
129	Bassetts Motor Group	85,566	75,473	13.4%
130	Riverside Motors Group	84,377	75,422	11.9%
131	Soper BMW	83,185	82,910	0.3%
132	Cox Motor Group	82,861	73,634	12.5%
133	Duckworth Landrover	81,741	69,435	17.7%
134	City and County	80,841	76,771	5.3%
135	Now Motor Retailing	79,971	82,270	-2.8%
136	Guest Motors	78,929	67,206	17.4%
137	Kent Auto Panels	77,452	66,869	15.8%
138	Hawco	77,405	75,116	3.0%
139	BCC Group	76,874	80,588	-4.6%
140	York Ward & Rowlett	76,662	68,580	11.8%
141	Trust Group UK	76,213	71,329	6.8%
142	DM Keith	75,827	82,200	-7.8%
143	Peter Cooper Group	74,836	70,403	6.3%
144	Border Cars Group	73,345	75,000	-2.2%
145	Hadwins Landrover	73,116	60,644	20.6%
146	Hawkins Motor Group	73,000 (est)	70,802	3.1%
147	Ringways Garages	72,969	73,853	-1.2%
148	Sutton Park Motor Company Ltd	72,809	76,013	-4.2%
149	FG Barnes	72,545	64,252	12.9%
150	Birchwood Motor Group	72,104	68,744	4.9%

LESSONS CAN BE LEARNED FROM THE SUCCESS OF THE AM200

Rank	Group	Turnover (£000s) 2016	Turnover (£000s) 2015	YOY change %
151	Arden BMW	70,963	62,103	14.3%
152	Baylis Motor Group	70,843	68,619	3.2%
153	Chapel House Group	70,550	70,541	0.0%
154	Brayleys Cars	70,000 (est)	68,535	2.1%
155	Mike Pulman	68,684	67,506	1.7%
156	Busseys	66,130	63,009	5.0%
157	West London Motor Group	65,894	91,570	-28.0%
158	Meridien Motor Group	65,551	54,658	19.9%
159	Horizon-Magna Motor Group	65,000 (est)	61,394	5.9%
160	Carco Group	64,148	58,363	9.9%
161	Sparshatts Group	63,907	N/A	NEW
162	Barnetts Motor Group	63,713	58,494	8.9%
163	Fairfield	63,402	54,986	15.3%
164	EMG Motor Group	62,773	61,339	2.3%
165	Hodgson Newcastle	61,653	58,199	5.9%
166	Wilson & Co	61,429	61,148	0.5%
167	Gravells of Kidwelly	60,598	55,257	9.7%
168	Border Motor Group	59,549	64,776	-8.1%
169	Wilmoths Citroen	59,516	N/A	NEW
170	FRF Group	59,377	56,438	5.2%
171	Roger Young	58,485	55,322	5.7%
172	Dinnages	57,257	53,785	6.5%
173	Palmers Motor Company	56,808	55,522	2.3%
174	Benham BMW	56,674	51,991	9.0%
175	OMC Motor Group	56,283	52,132	8.0%
176	Sherwoods	55,821	61,307	-8.9%
177	Rates	55,736	N/A	NEW
178	Shukers	55,654	N/A	NEW
179	Roadside Motors	55,078	52,558	4.8%
180	JT Hughes	55,000 (est)	N/A	NEW
181	CSM Group	55,000 (est)	50,454	9.0%
182	John Banks Motor Group	54,841	N/A	NEW
183	Hadwins Lindale	54,453	N/A	NEW
184	Murray (Plymouth)	53,459	N/A	NEW
185	Tates	53,423	51,907	2.9%
186	John Martin Group	52,665	54,012	-2.5%
187	Carrs	52,070	N/A	NEW
188	Fordthorne	52,000 (est)	N/A	NEW
189	Ray Chapman	51,991	N/A	NEW
190	Simon Bailes	51,886	62,614	-17.1%
191	Masters Group	51,804	N/A	NEW
192	SLM Group	51,477	N/A	NEW
193	Slaters of Abergelge	51,055	55,041	-7.2%
194	Chandlers	50,095	55,197	-9.2%
195	RMB Automotive	50,062	N/A	NEW
196	FRF Motors	49,130	53,213	-7.7%
197	Startin Group	48,747	N/A	NEW
198	Smiths Motor Group	48,638	N/A	NEW
199	M53 Ford	48,513	N/A	NEW
200	Thames Motor Group	48,445	N/A	NEW

Source: www.am-online.com/ami